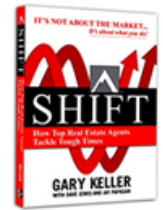


Keller Williams Real Estate Associates

March 2009



Mission: To Build Careers Worth Having, Businesses Worth Owning, & Lives Worth Living.

COURSE DESCRIPTIONS ARE ON THE BACK Blue days are for new agents; Green days for seasoned agents.

Mon	Tue	Wed	Thu	Fri	Fri
2 Power Hour 9-11 THE <i>NEW</i> POWER HOUR w/ Chris 11-12 Learn With Lisa 12-1 CAMP 443 7-9	3 Power Hour 9-11 Open House Tour 10-12 CAMP 4-4-3 2-4	4 Power Hour 9-11 STRATUS - WEB FORMS w/PETE 1 - 4	5 Power Hour 9-11 CAMP 4-4-3 2-4 <div style="border: 1px solid black; padding: 5px; text-align: center;"> TRAIN THE TRAINER WITH RICK GEHA 9 TO 5 </div>	6 Power Hour 9-11 BRO CALL 3-3:30 CAMP 443 7-9	6 Coaching & Accountability Signature Group 12-3
9 Power Hour 9-11 Learn With Lisa 12-1 CAMP 443 7-9 <div style="border: 1px solid black; padding: 5px; text-align: center;"> FAMILY REUNION PANEL 1 - 4 </div>	10 Power Hour 9-11 Open House Tour 10-12 CAMP 4-4-3 2-4	11 Power Hour 9-11 <i>"High Octane Open Houses"</i> 1 - 3:30 <i>YKW? What Makes Keller Williams Realty Different?"</i> 7-9pm	12 Power Hour 9-11 CAMP 4-4-3 2-4	13 Power Hour 9-11 BRO CALL 3-3:30 CAMP 443 7-9	13 Coaching & Accountability Rich Agent, Poor Agent 1-2:30 Signature Group 12-3
16 Power Hour 9-11 Learn With Lisa 12-1 ALC Meeting 1-2:30 CAMP 443 7-9	17 Power Hour 9-11 Open House Tour 10-12 ALL-ASSOCIATE MEETING 1:30-3 CAMP 4-4-3 2-4	18 Power Hour 9-11 WEALTH BUILDING WEDNESDAY	19 Power Hour 9-11 CAMP 4-4-3 2-4	20 Power Hour 9-11 BRO CALL 3-3:30 CAMP 443 7-9	20 Coaching & Accountability The Gift of Profit Share 1-2:30 Signature Group 12-3
23 Power Hour 9-11 Learn With Lisa 12-1 CAMP 443 7-9	24 Power Hour 9-11 Open House Tour 10-12 CAMP 4-4-3 2-4	25 Power Hour 9-11 WEALTH BUILDING WEDNESDAY	26 Power Hour 9-11 CAMP 4-4-3 2-4	27 Power Hour 9-11 BRO CALL 3-3:30 Coaching & Accountability Rich Agent, Poor Agent 1-2:30 Signature Group 12-3	28 SATURDAY "R&R! Referral & Repeat Business - to Infinity and Beyond!" 10-4
30 Power Hour 9-11 Learn With Lisa 12-1 CAMP 443 7-9	31 Power Hour 9-11 Open House Tour 10-12	FEELING THE SHIFT? Are you on track with your business goals? Call for a complimentary, no obligation 30 minute business coaching session. Put some of the Keller Williams models and systems into your business and get back on track. Call or email Lisa McDonald 905-812-8123 lisamcdonald@rogers.com		TO BE NOTIFIED OF ANY CHANGES TO THE COURSE SCHEDULE, PLEASE REGISTER AT LEAST 24 HRS IN ADVANCE BY CALLING 905-812-8123	

Stratus & Web Forms with Pete Scarcella
Come and learn the ins and outs of these 2 most-critical programs
for your real estate business.

The NEW Power Hour with Chris Newell
Get the latest ideas and beliefs about lead generation
fresh from Family Reunion - it's a must-be-at class!!

High-Octane Open Houses with Rick Sergison
Maximizing your Buyer AND Listing leads through properly selecting, promoting and running open houses at the highest level! Go beyond the SHIFT Book's 7 levels of service to stand out as a master. Conduct highly effective open houses that maximize your time and effort and make you the agent of choice in the public eye.

"YKW? What Makes Keller Williams Realty Different?"
Everything you always wanted to know about KW (but were afraid to ask). Find out what continues to fuel the growth of the fourth largest and fastest-growing real estate organization in the world! An information session you won't want to miss! Free gift for all attendees!

"Rich Agent, Poor Agent" with Rick Sergison
Learn and maximize the secrets and opportunities of profiting from being in the real estate business. How to create passive and residual incomes through real estate and the Keller Williams profit share system.

"The Gift of Profit Share" with Rick Sergison
Learn how the Keller Williams profit share opportunity is a gift that can, and does, change lives!

"R&R! Referral & Repeat Business - to Infinity and Beyond!"
Discover the mindsets, language and systems that developed a 3% Repeat and Referral business to 100% R & R! Join us for the day (lunch provided) and walk away with complete turnkey systems to accelerate your "met database" business to the highest levels!

Learn With Lisa
Come join Lisa McDonald for some scripts, role-playing, and business-building activities every Monday after Power Hour!

Train the Trainer I is designed to provide the knowledge and skills to become a successful Master Faculty instructor. The course focuses on presentation skills and course delivery. You will learn what preparation is needed to deliver industry leading training.

This is an incredibly rare opportunity to work closely with Master Faculty instructor and Operating Principal of Keller Williams Benchmark Properties (Pleasanton, California), Rick Geha. Rick is a Master Faculty level instructor who's training is widely sought through-out the industry.

Because of the nature of the material being taught **the class size is strictly limited to 22 students**, so do not delay to reserve your spot today. This program will only be offered in Toronto one time this year. Don't miss the opportunity.

CAMP 4-4-3
Keller Williams Flagship New-Agent Training Program, offered over the course of 18 weeks.
In convenient afternoon or evening time slots. A fee applies for materials.