

Sold Summary

	Nov-2011	Nov-2010	% Change
Sold Dollar Volume	\$7,025,414	\$12,564,964	-44.09%
Avg Sold Price	\$212,891	\$232,685	-8.51%
Median Sold Price	\$186,000	\$220,950	-15.82%
Units Sold	33	54	-38.89%
Avg Days on Market	79	94	-15.96%
Avg List Price for Solds	\$221,603	\$241,468	-8.23%
Avg SP to OLP Ratio	91.6%	92.8%	-1.36%
Ratio of Avg SP to Avg OLP	91.8%	91.3%	0.56%
Attached Avg Sold Price	\$0	\$190,000	0%
Detached Avg Sold Price	\$212,891	\$234,326	-9.15%
Attached Units Sold	0	2	0%
Detached Units Sold	33	52	-36.54%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov-2011	Nov-2010	% Change
Active Listings	303	369	-17.89%
New Listings	61	72	-15.28%
New Under Contracts	28	33	-15.15%
New Contingents	30	22	36.36%
New Pendings	58	55	5.45%
Total Pendings	105	120	-12.50%

Financing (Sold)

Assumption	0
Cash	6
Conventional	14
FHA	6
Other	1
Owner	0
VA	6

Days on Market (Sold)

0	2
1 to 10	2
11 to 20	4
21 to 30	3
31 to 60	4
61 to 90	6
91 to 120	7
121 to 180	1
181 to 360	4
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	1	0	0	0	0	2	0	0
\$50K to \$99,999	1	0	1	0	0	0	0	15	1	0
\$100K to \$149,999	0	0	3	0	2	0	0	16	0	1
\$150K to \$199,999	0	0	7	0	3	0	0	43	0	0
\$200K to \$299,999	0	0	4	0	5	0	0	106	1	0
\$300K to \$399,999	0	0	1	0	3	0	0	61	0	0
\$400K to \$499,999	0	0	1	0	0	0	0	16	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	11	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	14	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	6	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	7	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	18	0	14	0	0	299	3	1
Avg Sold Price	\$65,000	\$0	\$187,314	\$0	\$256,340	\$0	\$0			
Prev Year - Avg Sold Price	\$117,500	\$0	\$220,251	\$190,000	\$259,310	\$0	\$0			
Avg Sold % Change	-44.68%	0.00%	-14.95%	0.00%	-1.15%	0.00%	0.00%			
Prev Year - # of Solds	2	0	26	2	24	0	0			

Active Detail