

Sold Summary

	Oct-2011	Oct-2010	% Change
Sold Dollar Volume	\$17,360,451	\$19,799,245	-12.32%
Avg Sold Price	\$327,556	\$319,343	2.57%
Median Sold Price	\$254,000	\$268,500	-5.40%
Units Sold	53	62	-14.52%
Avg Days on Market	123	121	1.65%
Avg List Price for Solds	\$349,885	\$337,572	3.65%
Avg SP to OLP Ratio	90.6%	91.6%	-1.11%
Ratio of Avg SP to Avg OLP	87.8%	84.0%	4.56%
Attached Avg Sold Price	\$183,038	\$127,992	43.01%
Detached Avg Sold Price	\$353,248	\$343,696	2.78%
Attached Units Sold	8	7	14.29%
Detached Units Sold	45	55	-18.18%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct-2011	Oct-2010	% Change
Active Listings	459	461	-0.43%
New Listings	94	75	25.33%
New Under Contracts	22	35	-37.14%
New Contingents	49	19	157.89%
New Pending	71	54	31.48%
Total Pending	144	141	2.13%

Financing (Sold)

Assumption	0
Cash	9
Conventional	23
FHA	10
Other	5
Owner	0
VA	6

Days on Market (Sold)

0	2
1 to 10	6
11 to 20	5
21 to 30	5
31 to 60	8
61 to 90	8
91 to 120	4
121 to 180	8
181 to 360	3
361 to 720	3
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	1	0	0	0	1	3	1	0
\$100K to \$149,999	2	0	1	0	0	0	1	13	1	3
\$150K to \$199,999	1	2	3	0	1	0	0	20	0	2
\$200K to \$299,999	2	0	5	3	11	0	1	72	1	0
\$300K to \$399,999	0	0	4	0	4	0	0	88	2	0
\$400K to \$499,999	0	0	2	0	1	0	0	70	0	0
\$500K to \$599,999	0	0	1	0	2	0	0	40	0	0
\$600K to \$799,999	0	0	0	0	2	0	0	41	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	22	0	0
\$1M to \$2,499,999	0	0	0	0	2	0	0	41	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	24	0	0
\$5,000,000+	0	0	0	0	0	0	0	15	0	0
Total	5	2	17	3	23	0	3	449	5	5
Avg Sold Price	\$186,500	\$184,950	\$283,524	\$223,000	\$441,033	\$0	\$141,800			
Prev Year - Avg Sold Price	\$141,400	\$101,800	\$267,509	\$142,667	\$410,816	\$207,145	\$79,500			
Avg Sold % Change	31.90%	81.68%	5.99%	56.31%	7.36%	0.00%	78.36%			
Prev Year - # of Solds	2	1	22	3	31	1	2			

Active Detail